

**POULT WOOD GOLF CENTRE  
CUMULATIVE MANAGEMENT INFORMATION SUMMARY  
1 APRIL 2011 TO 31 JANUARY 2012**

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b> 01.04.11-31.01.12	<b>ACTUAL</b> 01.04.11-31.01.12
TOTAL EXPENDITURE	574,350	
TOTAL INCOME	(603,109)	
DEFICIT/(SURPLUS)	(28,759)	

<b>KEY PERFORMANCE INDICATORS</b>					
	<b>INCOME</b>			<b>USAGE</b>	
	<b>11-12 ACTUAL</b>	<b>11-12 PROFILE</b>	<b>10-11 ACTUAL</b>	<b>11-12 ACTUAL</b>	<b>11-12 PROFILE</b>
18 HOLE COURSE	438,134	420,650	376,454	35,467	33,905
9 HOLE COURSE	124,247	118,326	103,231	24,400	23,359
DISCOUNT CARD	9,737	10,200	10,776	412	467
SEASON TICKETS (OAP)	567	600	983	4	4
CATERING	52,568	53,333	50,532	N/A	N/A
<b>TOTAL</b>	<b>625,253</b>	<b>603,109</b>	<b>541,976</b>	<b>60,283</b>	<b>57,735</b>

## NOTES:

Profiles based on Revised Budget 2011/12

All income is net of VAT

The 18-hole course was closed for a total of 1 day during the period April 11 - January 12

The 9-hole course was closed for a total of 1 day during the period April 11 - January 12

The cumulative income includes Capital Grants and contributions depreciation.



